

Client: AT&T
Reference: OFFICES
Address: Av. Edison 2655 1° y 2° floor - Martínez - Bs.As. - Argentina
Quote N°: 2nd PHASE - rev. 02
Date: 22/11/2010



Att: Alexandre Silva / Matías Iglesias

Item	Description	O/A	Q	Unit	Unit price	Total
1	SPRINKLERS				\$	66.690,00
1,01	Adjustments on the existent sprinkler system, in height and position. Includes all works needed for the substantial completion of the job and coordination with the Property Manager.		114,00	UN	\$ 585,00	\$ 66.690,00
2	FIRE DETECTION SYSTEM				\$	33.686,87
2,01	Intelligent, analogic, digital fire pannel. Includes system that allows up to 252 sensors.		1,00	UN	\$ 7.731,36	\$ 7.731,36
2,02	Free maintenance gel battery, 12 volts / 7Amp.		2,00	UN	\$ 91,73	\$ 183,46
2,03	Optic smoke sensor.		37,00	UN	\$ 235,87	\$ 8.727,26
2,04	Base for sensors.		37,00	UN	\$ 52,65	\$ 1.948,05
2,05	Manual advisor device. Includes back box.		4,00	UN	\$ 299,66	\$ 1.198,64
2,06	Insulation device-		4,00	UN	\$ 115,13	\$ 460,51
2,07	24 Volts electronic acoustic device.		4,00	UN	\$ 141,90	\$ 567,59
2,08	Material and labour, system conection, supervision. Programme and commissioning.		1,00	GL	\$ 12.870,00	\$ 12.870,00
3	SYSTEM FURNITURE - INTERIEUR FORMA -				\$	49.018,21
3,01	ONA Low chairs.		26,00	UN	\$ -1.338,38	\$ -34.797,88
3,02	ONA Middle chairs.		26,00	UN	\$ -1.367,83	\$ -35.563,58
3,03	BELT50 Low chairs.		26,00	UN	\$ 1.338,38	\$ 34.797,88
3,04	BELT50 High chairs.		26,00	UN	\$ 1.367,83	\$ 35.563,58
3,05	Difference on DATA WALL panelling for workstations due to adjustments to the final project.		1,00	GL	\$ -9.039,09	\$ -9.039,09
3,06	Difference on Command Centre due to adjustments to the final project		1,00	GL	\$ -4.699,17	\$ -4.699,17
3,07	Closed office furniture.		1,00	GL	\$ 10.256,47	\$ 10.256,47
3,08	Electric devices for furniture pannels, 2 sockets, model Siglo XXII, Cambre brand.		700,00	UN	\$ 30,00	\$ 21.000,00
3,09	Electric devices for furniture pannels, Face Plate -2 RJ45 -, cat 6, AMP brand.		350,00	UN	\$ 90,00	\$ 31.500,00
3,10	Superior storage furniture for workstations. OPTIONAL, Does not sum up.	O	92,00	UN	\$ 603,23	\$ 55.497,16
3,11	Superior storage furniture for workstations. OPTIONAL, Does not sum up.	O	32,00	UN	\$ 560,77	\$ 17.944,64
4	MODULAR CEILING				\$	-9.174,86
4,01	Extra diference for ceiling payed by landlord.		1,00	GL	\$ -9.174,86	\$ -9.174,86
5	DOORS				\$	23.166,00
5,01	Reinstallation of existent access doors to comply with new aperture requirement. Includes materials and labour.		3,00	UN	\$ 3.334,50	\$ 10.003,50
5,02	Closing of existent access doors to comply with project requirement.		3,00	UN	\$ 4.387,50	\$ 13.162,50
6	CUSTOMIZED FURNITURE				\$	90.742,63
6,01	Difference with coffe quoted. Complies with project requirements.		2,00	UN	\$ 4.797,00	\$ 9.594,00
6,02	Difference in Front Desk.		1,00	GL	\$ 1.705,63	\$ 1.705,63
6,03	Printers furniture.		3,00	UN	\$ 19.656,00	\$ 58.968,00
6,04	Lockers for Command Center.		1,00	GL	\$ 20.475,00	\$ 20.475,00
7	LIGHT FIXTURES				\$	130.431,30
7,01	Lumenac Alba or similar 2x36w.		269,00	UN	\$ 378,00	\$ 101.682,00
7,02	Lucciola Ara or similar 2x36w		22,00	UN	\$ 420,00	\$ 9.240,00
7,03	Idea Hambo or similar 2x18w		32,00	UN	\$ 330,00	\$ 10.560,00
7,04	Hanging light fixture 1x26w		10,00	UN	\$ 672,00	\$ 6.720,00
7,05	Dulux 1x18w		70,00	UN	\$ 138,00	\$ 9.660,00
7,06	Dicro light fixture		179,00	UN	\$ 67,20	\$ 12.028,80
7,07	Movilux or similar with leds		24,00	UN	\$ 366,00	\$ 8.784,00
7,08	Extra slim fluorescent		8,00	UN	\$ 180,00	\$ 1.440,00
7,09	Exit signage with leds.		20,00	UN	\$ 150,00	\$ 3.000,00
7,10	Emergency device for light fixtures 60x60		30,00	UN	\$ 114,00	\$ 3.420,00
7,11	Diference for light fixtures payed by landlord.		1,00	GL	\$ -36.103,50	\$ -36.103,50
8	GRAPHICS				\$	27.600,00
8,01	Supply and labour of vinyl on walls to comply with design.		200,00	M2	\$ 138,00	\$ 27.600,00
9	PAINT				\$	2.160,00
9,01	Difference for special colour appliance according to approved palette n°4.		450,00	M2	\$ 4,80	\$ 2.160,00
11	OVERHEAD AND BENEFIT				\$	41.056,37

11,01	Benefit	1,00	GL	\$	32.709,03	\$	32.709,03
11,02	Overhead	1,00	GL	\$	8.347,34	\$	8.347,34

TOTAL QUOTE

\$ 455.376,52

Pesos: Four hundred fifty eight thousand four hundred and twenty three with 44/100

Notes to the quote:

- * Currency: Pesos Argentinos.
- * VAT not included.
- * Permits and any other representation before City Hall, Regional Entities or Service Companies (such as EDENOR, Aguas Argentinas, etc) are not included.
- * Works related to connections to the building's services are not considered.
- * Quote is ONLY considered for those items expressed on it.
- * Piping for wiring inside furniture pannels is NOT included.
- FURNITURE (according to Show room visit 12/11/10):
- * Telepresence room furniture is not included.
- * Changes required for pannelling are considered (fabric).
- * Energy piping for these workstations is considered ONLY IN ONE pannel.
- * Supervisors workstations consider 1,62 mt height pannels and front glazed pannels.
- * Command Center furniture includes: 1/ vertical electric piping from raised floor to electric box under surface. 2/ Metal electric box with holes for plugs. 3/ Cover with holes and movable cover.
- * Items 3,10 and 3,11 were required by Mr. Oscar Lopez.
- * Electric equipment and fixtures does not consider installation.
- LIGHT FIXTURES:
- * Does not include fixtures for new bathrooms.
- * 1 year guarantee.

CONTRACTS AND SUPPLIERS MANAGEMENT.

- * For any Contract or Supplier management hired directly by at&t, Contract will charge 5% of the contract cost.

Delivery Date

- * 90 days period.

Payment Schedule

- 50% Downpayment
- 40% Upon substantial completion, considers at&t move to the new facility.
- 10% Upon final completion, implies checklist revised and finished.
- Payment 7 days from invoice delivery.

Offer preservation.

- * 10 days

Reference

- O:** Optional item. Does not sum up, in case to be chosen must sum up to the quote with correspondent Overhead and Profit.
- A:** Alternative item. Does not sum up, replaces any other item on the quote.